

**Coastal Health & Wellness
Governing Board Meeting
February 1, 2018**

Board Members

Present:

Dr. Howard
Jay Holland
David Delac
Mario Hernandez
Victoria Dougharty
Virginia Valentino
Jose Boix
Dorothy Goodman

Staff:

Mary McClure, Executive Director
Dr. Foster
Dr. Alhassan
Andrea Cortinas
Sandra Cuellar
Lea Williams
Mary Orange
Tikeshia Thompson Rollins

Kathy Barroso, GCHD CEO
Pisa Ring
Laura Walker
Anthony Hernandez
Kristina Garcia
Michelle Peacock
Tiffany Carlson
Kenna Pruitt
Mario Acosta

Excused Absence: Miroslava Bustamante

Unexcused Absence:

***Approval of Consent Agenda**

Upon a motion by Virginia Valentino, seconded by Mario Hernandez, Consent Agenda items one through five were unanimously approved.

*Dr. Howard Board Chair, asked that item #9 recognizing the Retirement of Florinda Suayan be moved up before Executive Session.

Item #9 Recognizing the Retirement of Florinda Suayan

Dr. Howard, Board Chair, asked the Board to consider for approval for resolution recognizing the retirement of Florinda Suayan. Upon a motion made by Virginia Valentino, seconded by Dorothy Goodman the consideration was unanimously approved by the Board.

Item #6 EXECUTIVE SESSION

Texas Government Code Section 551.071, Consultation with Attorney: the Coastal Health & Wellness Governing Board will enter into an executive session as permitted under the Texas Open Meetings Act, Chapter 551 of the Texas Government Code, pursuant to Section 551.071 of the Government Code: to seek the advice of its attorney about pending or contemplated litigation or on a matter in which the duty of the attorney to the Coastal Health & Wellness under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with the Open Meetings Act relating to 17-CV-00109, United States of America, ex rel. Tammy Lynn Babcock and Malek Bohsali v. Coastal Health & Wellness, and Galveston County Health District.

Item #7 Reconvene Regular Open Meeting

Reconvene to regular meeting at 12:36 p.m.

Item #8 Recognizing the Retirement of Richard Randolph, DDS

Dr. Howard, Board Chair, asked the Board to consider for approval for resolution recognizing the retirement of Dr. Richard Randolph. Upon a motion made by Virginia Valentino, seconded by Dorothy Goodman the consideration was unanimously approved by the Board.

Item #10 Executive Report

Mary McClure, Executive Director, presented the January 2018 Executive Report to the Board

Item #11 Consider for Approval Financial Committee Report (November & December)

Mary Orange, Business Office Manager, asked the Board to consider for approval financial committee report for November & December.

November

Mary informed the Board that the MTD increase in Fund Balance \$55,467. Revenues were \$1,253,449 higher than budgeted this month. MTD revenues related to Self-Pay, Private Insurance, Medicaid, Medicare and Contract Revenue were all higher than budgeted due to recording Receivables. HHS Grant revenue is over budget MTD \$29,926. This includes base amount of \$285,040 plus QI Funds of \$1,100 and DSHS II funds of \$4,402. Mary also stated that the YTD revenues are \$5,866,339 higher than budgeted due to recording of AR balances. Private insurance, Self-Pay, Medicaid, Medicare and Contract Revenue are higher than budgeted, while Title V is on target for new contract effective 9/1/17. Expenses were (\$1,197,383) higher MTD than budgeted due to recording of Bad Debt Expense, and are (\$5,251,388) higher YTD than budgeted, but are offset by savings in personnel. YTD increase in fund balance of \$124,698. Total fund balance \$4,831,123 as of 11/30/17.

December

Mary informed the Board that the MTD increase in Fund Balance \$63,219. Revenues were \$1,266,635 higher than budgeted this month. MTD revenues related to Self-Pay, Private Insurance, Medicaid, Medicare and Contract Revenue were all higher than budgeted due to recording Receivables. Mary also stated that the YTD revenues are \$7,132,975 higher than budgeted due to recording of AR balances. Private insurance, Self-Pay, Medicaid, Medicare and Contract Revenue are higher than budgeted, while Title V is on target for new contract effective 9/1/17. Expenses were (\$1,203,416) higher MTD than budgeted due to recording of Bad Debt Expense, and are (\$6,454,804) higher YTD than budgeted, but are offset by savings in personnel. YTD increase in fund balance of \$187,918. Total fund balance \$4,894,351 as of 12/31/17. Upon a motion made by Jay Holland, second by Dorothy Goodman, the consideration was unanimously approved by the Board.

Item #12 Consider for Approval Quarterly Compliance Report

Lea Williams, Director of Contracts and Compliance, General Counsel, asked the Board to consider for approval quarterly compliance report. There were 2 internal audits with no actions taken; 1 External audit with no findings; there were 2 Incidents reported one Non- preventable and one Preventable; there were 208 Terminations Letters sent for Bad Debt and 138 Reinstatements; there was 1 Termination for Bad Behavior and 3 Warning Letters sent for behavior. Upon a motion made by Virginia Valentino, second by Mario Hernandez, the consideration was unanimously approved by the Board.

Item #13 Consider for Approval Quarterly Visits and Collections Report Including a Breakdown by Payor Source for Recent New Patients

Mary Orange, Business Office Manager, asked the Board to consider for approval quarterly visits and collections report including a breakdown by payor source for recent new patients. Mary pointed out the Board that the total visits by financial class for 2017 was \$3,374 and 2016 was 3,305 which was a 2.1% change. YTD average went from \$3,485 in 2016 to \$3,592 in 2017 which represents a 3% change. The YTD payor mix there was a decrease in self-pay patients at -3.1% and an increase in private insurance at 3.4%. On the YTD total visits for 2017 we has \$43,101 and 2016 \$41,821 which is a difference of 3%. On the unduplicated visits YTD for 2017 we had \$13,823 compared to 2016 of 13,326 which was an increase of 3.7%. Mary also stated that the charges & collections for December 2017 we billed \$836,993, adjusted (\$577,605), net billed \$259,388, collected \$145,708 so we collected 56% of the net charges compared to December 2016 we collected 67% so we are down -16% compared to one year ago. YTD is -3% to -4% less in 2017 compared to 2016. Mary also informed the Board of how the visit break out by payor mix and what the net revenue is compared to the net billed revenue. 49,532 visits compared to 47,708 our net revenue per visit is now \$59.65 compared to 2016 \$54.09. Self-Pay gross charges for 2017 was \$6,505,783, collections were \$841,620 which was 12.9% gross charges and 80.3% net compared to 2016 we collected 13.1% gross charges and 7.9% net. On the new patient by financial class Mary also pointed out to the Board that in 2017 we had 3,970 compared to 3,679 in 2016.

Upon a motion made by Virginia Valentino, second by Dorothy Goodman, the consideration was unanimously approved by the Board.

Item #14 Consider Re-Privileging of Coastal Health & Wellness

Mary McClure, Executive Director, asked the Board to consider for approval re-privileging for both Dr. Abdul-Aziz Alhassan, Medical Director, and Dr. Beverly Foster, Dental director.

Dr. Beverly Foster, Dental Director, asked the Board to consider for approval re-privileging for Dr. Bang Nguyen.

Upon a motion made by Dorothy Goodman, second by Mario Hernandez, the consideration was unanimously approved by the Board.

Item #15 Consider for Approval Privileging Rights for Unsil Keiser, DDS

Dr. Beverly Foster, Dental Director, asked the Board to consider for approval privileging for Dr. Unsil Keiser. Upon a motion made by Dorothy Goodman, second by Virginia Valentino, the consideration was unanimously approved by the Board.

Adjournment

A motion to adjourn was made by Dorothy Goodman, seconded by Mario Hernandez. The Board adjourned at 12:41 p.m.

Melinda Howard
Chair
3 - 1 - 2018
Date

Virginia Valente
Secretary/Treasurer
3 - 1 - 2018
Date