

COASTAL HEALTH & WELLNESS
Fiscal Year 2019 - BUDGET

Summary

- * Budget decreased (\$7,067,992) compared to 2019 budget. Includes Bad Debt expense for Self Pay patients. This change is in anticipation of the integration of the NextGen software and Accufund.

Revenues:

- * Overall budget revenue has an increase of \$867,800.
- * Increase in all Patient Revenue based on higher visit rates per HRSA Unduplicated Patient target.
- * DSRIP revenue anticipated to be earned in 2019-2020 is included and is offset by the IGT payment in expenses.
- * Revenue of \$182,160 representing proposed Fund Balance expenditure is also included.
- * Grant revenue includes Title V grant funds.
- * Decrease in revenue for Case Management position that was funded by UTMB.

Expenses:

Personnel

- * Net increase in Personnel expenses of \$531,423. Approximately \$503,477 in wages with balance being benefit expense. Includes a 2% Cost of Living Adjustment (COLA) for all personnel, in line with GCHD approved budget.
- * Net increase of 2.66 FTE's (additional details included within document).
2.36 FTE increase due to changes in % for shared services (Chief Compliance Officer, Manager, PHEP Servicesm, Contract Manager)
Net change .3 FTE - combined two provider positions and made 80%, increased Dental Asst. PT to FT, took Dental Provider position PT to FT
- * Includes one-time \$500 payout to full-time employees and \$250 to part-time employees from Fund Balance totaling \$51,275.55 (\$46,500 wages plus fringe) (Mirrors GCHD Budget)
- * Health Insurance increased approximately 3% from 2019. This includes additional cost for CareHere employee coverage.
- * State Unemployment tax increased from 0.1% to 1.3% of taxable wages.

Contractual

- * Increases in Outside Lab contracts of \$47,700, based on estimated actual for 2020, Outside X-ray contracts for \$6,930, and Miscellaneous Contract Services for \$111,240 associated with a Primary Care Services Contract with UTMB.

Other

- * Included proposed IGT payment that would be associated with DSRIP Funds for 2020.
- * Increase in Pharmaceutical supplies to be in line with expected 2020 expenditures, including ACCT contract expenses.
- * Increase in IT Software, Licenses & Intangibles due to increases in Nextgen licensing and other shared services software.
- * Decrease of \$7,067,992 in expenses with reduction in recording of Bad Debt.

Expense Budget Breakdown	FY2019		FY2020		Increase/(Decrease)	
Personnel	\$ 7,832,223	32%	\$ 8,170,756	47%	\$ 338,533	4%
Supplies	\$ 1,272,476	5%	\$ 1,458,826	8%	\$ 186,350	15%
Contract Services	\$ 730,914	3%	\$ 1,037,493	6%	\$ 306,579	42%
Equipment / Capital	\$ -	0%	\$ -	0%	\$ -	-
Other	\$ 1,480,661	6%	\$ 1,584,890	9%	\$ 104,229	7%
Bad Debt	\$ 13,013,603	53%	\$ 5,009,920	29%	\$ (8,003,683)	-62%
Totals	\$ 24,329,877	100%	\$ 17,261,885	100%	\$ (7,067,992)	-29%

COASTL HEALTH WELLNESS
 Federal and Non-Federal Expenditures
 Funding Period: April 1, 2019 to March 31, 2020

		FY 2020 Budget Period	
		Federal Grant Request	Non-Federal Resources
REVENUE:			
<i>Program Income (fees, third party reimbursements, and payments generated from the projected delivery of service)</i>			8,047,022
<i>Local Funding</i>			3,888,845
<i>Other Local Funding</i>			16,208
<i>State Funds (Projected revenue from 1115 Waiver Project)</i>			950,000
<i>Other Revenues (DSRIP, Medical Record Fees, Interest, Fund Balance):</i>			1,232,410
<i>Federal BPHC 330 Grant</i>		3,127,400	
TOTAL REVENUE		\$ 3,127,400	\$ 14,134,485

EXPENSES:			
Personnel:			
<i>Salaries</i>		2,459,390	4,294,428
<i>Salaries, Overtime</i>			60,000
<i>Salaries, Provider Incentives</i>			52,800
Total Personnel:		2,459,390	4,407,228
Fringe Benefits:			
<i>FICA @ 7.65%</i>		188,143	337,153
<i>State Unemployment Tax @ 1.90%</i>		4,914	9,670
<i>Life ADD @ 0.20%/Dependent Life @ \$1.71 Per Eligible employee</i>		6,272	10,286
<i>Long Term Disability Insurance @ 0.22%</i>		5,903	9,508
<i>Medical Insurance @ \$380.96/month (per eligible employee)</i>		200,167	352,216
<i>Worker's Comp Insurance @ 0.50%</i>		12,297	22,036
<i>Pension / Retirement @ 2.41%</i>		52,139	93,433
Total Fringe Benefits:		469,835	834,303
Total Personnel and Fringe Benefits		2,929,225	5,241,531
Travel:			
<i>Non-Local Travel - related to staff trainings/CME, etc. (37,874 x 54.5 cents/mile)</i>			20,624
<i>Local Travel - Staff travel b/t clinic sites, meetings, etc. (8,440 x 54.5 cents/mile)</i>			4,600
Total Travel			25,224
Supplies:			
<i>Medical supplies (68% of total visits - \$3.64/visit x 31,941 visits)</i>		21,045	95,221
<i>Lab / X-ray (\$5,700/month x 12 months)</i>			68,400
<i>Pharmaceuticals (\$89,889/month x 12 months)</i>			1,078,668
<i>Dental (Based on 29% of total visits - \$5.36/visit x 13,597 visits)</i>			72,960
<i>Outside Dental (Restorative \$2,000/month x 12 months)</i>			24,000
<i>Office, Administrative, & Printing Supplies</i>			94,532
<i>Janitorial (\$333/month x 12 months)</i>			4,000
Total Supplies		21,045	1,437,781

COASTL HEALTH WELLNESS
 Federal and Non-Federal Expenditures
 Funding Period: April 1, 2019 to March 31, 2020

Contractual:			
Patient Care Contracts:			
Outside Lab Contract (LabCorp services for 2 sites)			365,700
Outside X-Ray Contract (Xray reading services for 2 sites)			53,130
Patient Transportation Contract (transport provided to TC location)			7,800
Contract Ob/Gyn & Primary Care Services (OB - \$140/hr x 16hrs/month x 12 months; Primary Care \$1,145/day x 2 days/wk x 45 weeks)			129,930
Contract software CIHCP Services (LexusNexis \$558.33/month)			6,700
Translation & Interpretation Services (\$700/month x 12 months)			8,400
Subtotal Patient Care Contracts			571,660
Non-Patient Contracts:			
Janitorial Contract (\$13,925.75/month x 12 months)			167,109
Security (Security services at 2 sites \$3,910/month x 12 months)	40,800		6,120
Pest Control (pest control services @ 1 site \$80/month x 12 months)			960
Claim Processing (\$1,265/month x 12 months)			15,180
Statement Processing / Appointment Reminders (\$5,000/month x 12 months)			60,000
Contract Management System (MediTract \$700/month x 12 months)			8,400
IT Consulting (Creager, Accufund \$4,491/months x 12 months)			53,900
Interface EAP (\$447/month x 12 months)			5,364
Billing Contract Service (5% of gross collections \$9,000/month x 12 months)	50,400		57,600
Subtotal Non-Patient Contracts	91,200		374,633
Total Contractual	91,200		946,293
Equipment:			
None			-
Total Equipment			-
Other:			
Training - CME and other types of continuing education (\$417/month x 12 months)			5,000
Uniforms (scrubs for providers/nurses,dentists, etc. \$417/month x 12 months)			5,000
Postage (\$666.66/month x 12 months)			8,000
Telecommunications (\$4,065/month x 12 months)	2,400		46,390
Utilities (Water & Electricity) (\$2,114/month x 12 months)			25,375
Rentals (Copiers, Water, Comcast Circuits, Records Storage \$3,290/month x 12 months)	15,360		24,120
Leases - (Facility Texas City & Galveston \$43,702/month x 12 months)			524,424
Maint & Repair:			
Equipment (Calibration and repairs \$6,976/month x 12 months)	68,170		15,550
Auto Maintenance & Fuel (Mobile clinic operations \$125/month x 12 months)			1,500
Computer (hardware/software agreements & repairs \$1,272/month x 12 months)			15,275
Building (\$417/month x 12 months)			5,000
Insurance:			
General Liability (\$1,029/month x 12 months)			12,350
Building Contents (\$1,632/month x 12 months)			19,595
Auto Insurance Mobile Clinic (\$208/month x 12 months)			2,500
IGT Reimbursement			450,000

COASTL HEALTH WELLNESS

Federal and Non-Federal Expenditures

Funding Period: April 1, 2019 to March 31, 2020

<i>Newspaper Ads (staff recruitment/advertising costs for outreach and education program during open enrollment)</i>			18,000
<i>Subscriptions, Books, etc. (\$125/month x 12 months)</i>			1,500
<i>Organizational Memberships (TACHC \$12K and NACHC \$20K)</i>			34,592
<i>IT Software, Licensing & Usage Fees (\$18,355/month x 12 months)</i>			220,265
<i>Professional Fees/License/Inspections</i>			2,430
<i>Professional Services - Accounting Services (Year end annual audit)</i>			22,500
<i>Med/Hazard Waste Disposal (\$483/month x 12 months)</i>			5,800
<i>Board Meeting Operations</i>			350
<i>Service Charge - Credit Cards (processing fees for patients who pay with credit cards \$685/month x 12 months)</i>			8,220
<i>Bad Debt</i>			5,009,920
Total Other		85,930	6,483,656
TOTAL EXPENSES		\$ 3,127,400	\$ 14,134,485